



**Golf Board Meeting
Work Session Minutes
Thursday, March 14, 2024**

The Piqua Golf Board met at 4 pm at Echo Hills Golf Course located at 2100 Echo Lake Drive, Piqua. Present were ERS Director Amy Welker, Golf Manager Patrick Kirkland, Administrative Assistant Melissa Kinney, and the following board members: JD Denson, Mike Mohr, Brian Deal and Ron Pearson Jr.

- The meeting was called to order by JD and seconded by Mike.
- Patrick started the meeting by going over the golf course's revenue for the 2024 season. Revenue is over \$103,000, which is up \$47,000 from last year at this same time. Membership sales are at a 47% increase, with 73 Memberships sold year-to-date, including 15 Premium Memberships. He announced that 10 more golf carts will arrive tomorrow, which will allow more golf outings to be booked at Echo Hills. He was excited to book a longtime popular event this season, The Huzz. The pizza oven returns for rental in 2 weeks, and the kitchen will be offering more sizes and types of pizzas this year. Patrick is also pushing Birdie Delivery on the website. JD suggested lowering the minimum order amount, and Mike suggested allowing a later time to place orders on the app.
- Patrick shared that new patio furniture will be arriving by April 1st, and a solar-powered Pond Hawk Aerator will be installed on Hole #13 to keep moss down in the pond this year. Once the course is dry, the crew is going to plant seed and repave the front 9 holes. Also coming soon are new decorative rocks and flowers in the front landscaping bed.
- Patrick proposed that how memberships are currently sold be changed. Currently, membership is good through the end of the season in December. He would like to change it so that membership is good for 12 months from the date of purchase. This would allow for membership sales to be captured all year long. The board members agreed to this change; he is going to discuss it with the Finance Department.
- Patrick provided an update on current projects happening. He talked about the Eclipse Glow Golf Event scheduled for April 8th; there are 4 golfers signed up so far. He also talked about offering Golf Club Repairs this year, such as regripping when needed. He is in the process of acquiring the equipment and inventory necessary to offer this service. He also announced that he is now overseeing the Fort Piqua Plaza, managing the new Banquet Manager Jamie and 1 part-time employee Ashley.

- A motion to adjourn the meeting was presented by JD and seconded by Ron at 4:30 pm.